



THE AMERICAN COLLEGE  
CENTER FOR  
MILITARY AND  
VETERANS AFFAIRS

# Promoting Career Success in Financial Services for the Military Community

[TheAmericanCollege.edu/Military](https://TheAmericanCollege.edu/Military)



THE  
**AMERICAN**  
**COLLEGE**  
OF FINANCIAL SERVICES®

Center Founding Partner and Sponsor

 **Penn Mutual**

# Empowering Those Who Serve

## A NOTE FROM THE MANAGING DIRECTOR

Welcome to the American College Center for Military and Veterans Affairs! Our mission is to empower active duty, guard and reserve members, veterans, and their spouses as they transition back to the civilian workforce and into the financial services sector while also expanding their financial services knowledge.



**Phil Easton**  
CMSgt, USAF (Ret.)

We do this by offering:

- ✔ Full scholarships
- ✔ Career services support and mentorship
- ✔ Community building through:
  - Quarterly newsletter
  - Thought leadership webinars
  - Military Resource Groups
  - Military Consumer Financial Education Programs

We extend a special thank you to all of our donors whose contributions are making a real difference. With your continued support, we can empower those who serve our nation while also infusing the financial services industry with talented team members for the next generation.

## MEET OUR STAFF



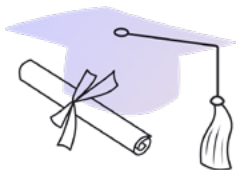
**Angelica Marino**  
Stewardship Manager

# Launch Your Next Career

While you've spent much of your military career building and reinforcing the skills to serve the greater good, you have also had to assess which of these skills would transfer to the civilian workforce.

There are a variety of career paths available to those with an education from The College:

- ✔ **Financial Planner:** address complex financial areas like income tax, estate, and retirement planning
- ✔ **Insurance Agents and Adjusters:** join a trillion-dollar industry that employs more than 3 million people nationally
- ✔ **Wealth Manager:** utilize goal-based planning frameworks to build tax-efficient portfolios
- ✔ **Investment Advisor:** advise on security selection including stocks, bonds, mutual funds, and exchange-traded funds or manage customized portfolios of securities
- ✔ **Human Resources:** assist with recruitment, workplace safety, employee relations, compensation planning, labor law compliance, and training
- ✔ **Philanthropy Management:** guide clients to integrate charitable planning within their overall financial and estate goals
- ✔ **Executive Leadership:** lead strategic decision-making in areas of marketing, management, operations, and finance



1 in 5

advisors are educated at  
The American College  
of Financial Services.

# Why Enroll at The American College of Financial Services?

The College delivers applied financial knowledge and education, promotes lifelong learning, and advocates for ethical standards for the benefit of society.

Scholarships are available to fund your education for the following designations:

**Wealth Management  
Certified Professional®**  
(WMCP®)

**Retirement Income  
Certified Professional®**  
(RICP®)

**CFP®  
Certification  
Education Program**

**Chartered Financial  
Consultant® (ChFC®)**

**Chartered Life  
Underwriter® (CLU®)**

**Financial Services  
Certified Professional®**  
(FSCP®)

**Chartered Special  
Needs Consultant®**  
(ChSNC®)

**Chartered Advisor in  
Philanthropy® (CAP®)**

**Tax Planning Certified  
Professional™**  
(TPCP™)




## BENEFIT FROM:

- ✓ Ready-to-use knowledge delivered by plugged-in, industry-leading experts
- ✓ Interactive community engagement featuring frequent webinars, conferences, and professional development events
- ✓ Advanced planning skills and real-world application not delivered elsewhere
- ✓ Modern education via the latest in mobile-friendly, e-learning technology
- ✓ Prestigious pedigree and client recognition from nearly 100 years of academic excellence
- ✓ Extensive professional network of one-in-five financial advisors educated by The College

# Scholarships to Fund Your Path Forward

The College is proud to support those who serve. Generous donors allow us to offer exclusive scholarships for access to flexible, distance learning and training. Scholarships are awarded based on military status, financial need, accomplishments, and other extenuating circumstances.

Scholarships are available for:

-  Active Duty
-  Guard and Reserve Members
-  Veterans who have received an honorable discharge
-  A spouse of a qualified candidate
-  A surviving spouse

*“With the increasing complexity of tax, estate, insurance, retirement, and college planning, there is a real need for individuals of integrity to help others address life’s major milestones with confidence and success. Military members and their spouses can step in and fill this need.”*

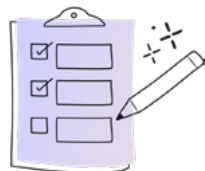
PHIL EASTON, CMSgt, USAF (RET.),  
MANAGING DIRECTOR,  
AMERICAN COLLEGE CENTER FOR MILITARY AND VETERANS AFFAIRS

Learn more and apply online today.

Visit: [TheAmericanCollege.edu/Military-Scholarships](https://TheAmericanCollege.edu/Military-Scholarships)

Have questions? Contact us at [Military@TheAmericanCollege.edu](mailto:Military@TheAmericanCollege.edu)

# Ready. Aim. You're Hired.



## Connect with Employers with Bridge My Return

Along with scholarships, the Center for Military and Veterans Affairs provides educational support and career advancement opportunities to America's military community, including active duty, guard and reserve members, veterans, and their spouses.

We partner with Bridge My Return, an organization dedicated to helping service members and their spouses transition into rewarding, fruitful careers. Bridge My Return facilitates how members align their military training with employers that have a demand for their skillset, all at no cost to applicants.

The logo for Bridge My Return (BMR) consists of the letters 'BMR' in a bold, green, sans-serif font. The 'M' is stylized with a double vertical stroke. The logo is positioned on the left side of the image, with a light purple horizontal bar below it and a larger purple vertical bar to its right.

**BMR**



To learn more from our partner and to get started, visit [BridgeMyReturn.com](https://BridgeMyReturn.com)

# Support Our Military Community

Attend one of our multiple premier fundraising and networking events at the Center for Military and Veterans Affairs, including our annual Military Summit. Our annual Military Summit features educational workshops, professional development opportunities, and a moving, patriotic award ceremony honoring the year's Soldier-Citizen Award recipient, a service member who embodies sacrifice, service, and selflessness.

Together, we transform the lives of active duty, guard and reserve members, veterans, and their spouses by raising money for full scholarships for professional designation programs offered by The College.

We've been here for the military community since 2012 and our roots go deeper. The College has been setting the standard for financial services professionals since 1927.

## Positive Results

Our generous supporters have allowed over 1,700 deserving active duty, guard and reserve members, veterans, and their spouses to receive full scholarships to programs offered by The College.

Demonstrate your commitment to those who serve. Learn about sponsorship opportunities. Email us at

**[Military@TheAmericanCollege.edu](mailto:Military@TheAmericanCollege.edu)**







THE  
AMERICAN  
COLLEGE  
OF FINANCIAL SERVICES®

# A Legacy of Industry Leadership

Founded in 1927 by financial services education pioneer Dr. Solomon Huebner, The American College of Financial Services and its Centers of Excellence are dedicated to the pursuit of knowledge that aids the development of the industry and our communities. The College's mission is threefold: to provide applied financial knowledge and education; to promote life-long learning; and to advocate for ethical standards for the benefit of society.

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