## FSCP<sup>®</sup> Program: See Where We Stand



	Financial Services Certified Professional®	COLLEGE FOR FINANCIAL PLANNING® A KAPLAN COMPANY LUTCF® Life Underwriter Training Council Fellow <sup>SM</sup>
Prerequisites	None	None
Tuition	\$625 per course for 5 courses	\$450 per course for 3 courses
	\$3,125 Tuition	\$1,000 Tuition
Time to Finish	One year or less	One year or less
Curriculum	Beginner to intermediate fundamental knowledge in life insurance for personal and business markets, financial planning, and retirement planning, as well as marketing, prospecting, selling, presenting, and practice management skills	Beginner knowledge in fundamental prospecting, selling, and practice management skills, as well as working knowledge of the four practice specialties
Course Resources	Comprehensive e-learning materials	On-Demand classes (recorded video lectures) or live online
	Customizable curriculum tailored to your professional and business goals	Textbooks (\$150 for printed copy)
	• Dynamic course content is layered with knowledge checks and quizzes, which count toward the final grade and prepare students for each course's final exam.	Module quizzes and practice exams
Life-Long Learning Path	<ul> <li>Some companies have training approved for a transfer of credit, reducing the number of FSCP<sup>®</sup> courses required for the designation</li> </ul>	FIC and FICF fraternals receive credit for two of the three courses
	Receive transfer credit for up to two courses, potentially reducing the number of courses to three facilitated courses and ethics	
	<ul> <li>Students may be eligible to take the first course of several of The American College of Financial Services' designation programs (ChFC®/CFP® Certification Education, CLU®, WMCP®, or RICP® Programs) and have the course count as an elective in the FSCP® Program for \$300 more (total \$925).</li> </ul>	
Years of Experience	Since 1927	Since 1984

## Foundational knowledge for career success